

PT Global Inovasi Siber Indonesia

#1 Crowdsourced Cyber Security Platform in Indonesia



| COMPANY INFORMATION                                                                                                                                                                                                               | MANAGEMENT PROFILE                                                                                                                                                                                                                                                                                                   | SHAREHOLDING STRUCTURE                                 | INVESTMENT HISTORY / FINANCIAL PERFORMANCE                                                                                                                                                                                               |      |          |        |      |                   |          |      |                   |          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|----------|--------|------|-------------------|----------|------|-------------------|----------|
| <div>ESTABLISHMENT</div> <div>2018</div> <div>ADDRESS</div> <div>Menara Bandung Digital Valley, 4th Fl.</div> <div>Jalan Gegerkalong Hilir No. 47</div> <div>Kota Bandung, Jawa Barat 40152</div> <div>MEMBERS</div> <div>2</div> | <div>GIRINDRO PRINGGO DIGDO_CEO</div> <div>7 years experience in Information and Cyber Security, doing Penetration Testing, ISMS, Risk Management, Education</div> <div>MUHAMMAD SHIFA ZULFIKAR_COO</div> <div>4+ years experience in Computer Operation, doing Network and SysAdmin, Design and Collaboration</div> | <div>FOUNDERS88%</div> <div>INDIGO 2ND TRENCH12%</div> | <table><tr><th>YEAR</th><th>INVESTOR</th><th>AMOUNT</th></tr><tr><td>2018</td><td>Indigo 1st Trench</td><td>Pre-Seed</td></tr><tr><td>2019</td><td>Indigo 2nd Trench</td><td>Pre-Seed</td></tr></table> <div>REVENUE 2019EKRW37mil</div> | YEAR | INVESTOR | AMOUNT | 2018 | Indigo 1st Trench | Pre-Seed | 2019 | Indigo 2nd Trench | Pre-Seed |
| YEAR                                                                                                                                                                                                                              | INVESTOR                                                                                                                                                                                                                                                                                                             | AMOUNT                                                 |                                                                                                                                                                                                                                          |      |          |        |      |                   |          |      |                   |          |
| 2018                                                                                                                                                                                                                              | Indigo 1st Trench                                                                                                                                                                                                                                                                                                    | Pre-Seed                                               |                                                                                                                                                                                                                                          |      |          |        |      |                   |          |      |                   |          |
| 2019                                                                                                                                                                                                                              | Indigo 2nd Trench                                                                                                                                                                                                                                                                                                    | Pre-Seed                                               |                                                                                                                                                                                                                                          |      |          |        |      |                   |          |      |                   |          |

- Clients includes Government, State-owned Company, Telco, Ecommerce, Fintech, Education Platform, Insurance, Artificial Intelligence
- Manage Vulnerability Disclosure Program and act as Vulnerability Coordination Center
- Aims to be Trusted Cyber Security Solution

## Introduction to the service

### What is CYBERARMY?

Cyber Army Indonesia (CyberArmyID) is a company in the field of Security and Information Security. At present CyberArmyID focuses on Vulnerability Disclosure Program (VDP), ranging from connecting security researchers (Bughunters) to affected companies / organizations; manage reports of vulnerabilities that have entered; analyzing the impact; and giving rewards to colleagues who have participated in reporting.

CyberArmyID providing technical and awareness training related to information and cyber security as well.

At present, CyberArmyID also plays a role as a Coordinating Center for Security from the public sector, the results of which are expected to become a reference for integrated Information and Cyber Security in Indonesia. In September 2018 the Cyber Army (CA) platform was first published. At that time 200 registered bug hunters and several startups were registered. This platform was effectively put into use in October 2018. Several organizations, both government and private, have participated in the VDP program.

Currently CyberArmy has collected more than 1000 Bughunters from various cities in Indonesia, various professions and various ages. In terms of reports, the CyberArmy has collected more than 800 reports of vulnerabilities spread across 70+ applications. Each of these reports has a different type of vulnerability, and there are also invalid and duplicate reports (the same type of vulnerability as a different Bughunter). In addition, we also validate this report to define the level of risk that can occur in the vulnerabilities that have been reported.



CyberArmy is Crowdsourced Cyber Security Platform that enable:

- Find the vulnerabilities on early stage
- Collaboration with hackers (bughunters)
- Real time reporting for vulnerability
- Educate the people through Cyber Security Awareness and Cyber Security Technical Program
- Security standard in every aspect on entities

Our relevant market are from Government and Private Sectors. There are millions companies in Indonesia and our target 1% from these companies. Our relevant market size: US\$100,000,000

CyberArmy will use Collaboration with Companies. We do collaboration with companies which have many clients in security testing needed. Each IT project has part of security job. We will utilize this opportunity to use our platform.

Providing Cyber Security solution in companies is our profit model. Installation cost and monthly maintenance ranging from KRW10~100mil depending on the size of application and features.

CyberArmy has competed the development of the core functions on August 2018. The company completed the development of all functions in its solution in 2019, while it plans to expand into process efficiently gain sector by implementing machine learning techniques along with data collection in process engineering field.

### Market analysis and target customers

### Marketing plan

### Business model

### Launching schedule

## Introduction to the company

### History and vision

CyberArmy has been found in June 2018 after successfully developing Cyber Security Platform for Hackers and Organizaiton. Long-term objective is to expand into Education and Talent Pooling & Mapping specifically in Cyber Security for companies.

### Investment

The company has had some the experience in fund raising but is looking to raise USD 600k. The funds will be utilized for expansion, software developments & operations that will be to meet our market demand and provide a better seamless service, collect and analyze deep data.

### Intellectual property and awards

CyberArmy platform as a proprietary of CyberArmyID. Domestic patent applied.  
2019. 11 Indigo Incubator Program – Market Validation Stage  
2019. 8. Top 23 Fundable Startups (attended by more than 1000 startups) by Indonesia Fundfest